

# Recruiting/Hiring

## Phone Follow Up Made Easy: Your Script

Take a minute before you get on the phone to decide which script it best for each lead.

### Invite to meeting:

Hello \_\_\_\_\_ this is \_\_\_\_\_ with Aloette. I have been thinking a lot about you lately because our company is hiring Beauty consultants and I just know that you would be great at Aloette. The way you (were/are) \_\_\_\_\_ is just one of the things I believe sets you apart. So, I am calling to invite you to be my guest at our next Sales Celebration. It is coming up on \_\_\_\_\_ in Greenville. You would not be under any obligation to do anything and it would be my honor to show you off to my Aloette sister consultants, let you meet my franchise President, receive a free gift for attending and you can even select a product you might need at a 60% discount. Who knows you might decide to try Aloette and make some money with us..... So, will you go with me and be my guest?

### Follow up call with a recruit lead met at show:

Hello \_\_\_\_\_ this is \_\_\_\_\_ with Aloette I met you at \_\_\_\_\_ show last night. I am calling you because I have been thinking about you today and I just believe you are what our company is looking for. I noticed \_\_\_\_\_ about you last night and I was wondering if you have some time to meet me for coffee so I can show you how easy it is to start a business with Aloette?

Or.....

Hello \_\_\_\_\_ this is \_\_\_\_\_ with Aloette I met you at \_\_\_\_\_ show last night. I am calling you because I have been thinking about you today and I just believe you are what our company is looking for. I noticed \_\_\_\_\_ about you last night and I was wondering if you have some time to meet with me and my manager so we can show you how easy it is to get started?

Or.....

Hello \_\_\_\_\_ this is \_\_\_\_\_ with Aloette I met you at \_\_\_\_\_ show last night. I am calling you because I have been thinking about you today and I just believe you are what our company is looking for. I noticed \_\_\_\_\_ about you last night and I was wondering if you have 10 minutes in front of a computer that I can show you how easy it is to start a business with Aloette?

Or.....

Hello \_\_\_\_\_ this is \_\_\_\_\_ with Aloette. I met you at \_\_\_\_\_ show last night. I am calling you because you expressed some interest in Aloette last night as a business and I was wondering if we could get together so I can show you how easy it is to get started?

### Follow up call with a recruit lead met outside of show:

Hello \_\_\_\_\_ this is \_\_\_\_\_ with Aloette I met you at \_\_\_\_\_. I am calling you because I was wondering if you have some time to meet me for coffee so I can show you how easy it is to start a business with Aloette. (or I was wondering if you have 10 minutes in front of a computer that I can show you how easy it is to start a business with Aloette?)